#### **FREIGHT OVERVIEW**

Freight Overview



- Importance of freight modelling
- Introduction to the modelling approach for freight demand modelling

# Significance of freight modeling

Freight demand is a derived demand

What does it take to have a cup of coffee in a café?

The combined efforts of 29 companies in 18 countries



- Road Transport has become a production tool!
- Globalization impacts

Source: IRU

#### **Globalization impacts**



#### Freight demand forecast



#### Freight demand vs auto travel demand

- One decision maker or many?
- $\Box$  Unit of transport = decision maker?
- Many interactions between decision makers, or few?
- Correspondence between demand and trips: simple or complex?
- Heterogeneity in trip purposes: low or high?

## Modelling freight transport demand in the context of public policy



#### Bigger picture of supply demand chain



#### Bigger picture of supply chain



#### Production costs

- Marketing costs
- Other logistics costs
- Transport costs
- Profit margin

Groothedde, 2004

#### Total logistics costs: determinants



#### A layered model of logistics decisions



## The conventional 4-stage model



transport costs

transport costs

# Model taxonomy: 4 stage and beyond



Source: Tavasszy et. al, 2012

#### Positioning logistics within the 4 step model



### Intermediate conclusion

Freight changes caused by:

- Changes in the economy
- Changes in number of tons lifted
- Changes in the transport performance
- Changes in traffic performance
- Supply chain considerations: logistics service & total logistics costs
  - Transport
  - Inventory
  - Handling
- 4 step transport demand model needs to be extended to accommodate freight specific issues

## Freight generation



#### Simple freight <u>trip</u> generation models

- Freight generation vs. freight <u>trip</u> generation
- Increases with economic activity (business size, # of consumers)
- Depends on sector/ goods type
- Mostly simplified into linear model



#### Trip generation & shipment size

**Problem** Ordering goods from manufacturer: what order size? EOQ - economic order quantity

Total costs = product costs + ordering costs + inventory costs

- □ Price (P) \* demand (D)
- □ Ordering costs /unit (O) \* # units (D/Q)
- $\Box$  Inventory cost / unit (I) \* average inventory (Q/2)



TC = P\*D + O\*D/Q + I\*Q/2; minimize for shipment size Q

Solution at OD/Q = IQ/2; Q\* =  $\sqrt{(2OD/I)}$ 

# Effect of logistics on freight trip generation – or...?



NCFRP 25. Holguin Veras et al, 2010

### Trip generation vs. production and consumption



NCFRP 25. Holguin Veras et al, 2010

#### Production and consumption networks

- Input/Output analysis allows us to trace demand effects through sectors as pulled by consumer demand ("final demand")
  - => I/O model with fixed relations
- More realistic approach through flexible production functions
  - => computable general equilibrium models



#### Input-Output analysis: basic framework

*I/O origin = estimation of GDP for national accounts* 

(1) Total production  $\mathbf{t}$  = Final demand  $\mathbf{y}$  + Intermediate demand  $f(\mathbf{t})$ 

(2) Intermediate demand = technical coefficient  $\mathbf{A}$  \*(total production  $\mathbf{t}$ )

 $t = y + At => t = y(I-A)^{-1}$ 

- $\mathbf{t} = \mathbf{vector}$  of total production
- $\mathbf{y} = \mathbf{vector}$  of final demand
- A = matrix of technical coefficients

All in monetary term per year per sector

Assumed fixed!

#### **Distribution models**



#### Trade depends also on costs of interaction



## Understanding the gravity model



#### Mode choice models



#### Mode choice: some stats



#### Mode choice: some stats



#### Mode choice: some stats



## Mode choice models

- □ Mode attributes (=> which ones?)
- Commodity attributes (=> which ones?)
- Behavioural models
- Discrete choice models
- Total logistics costs based
  Include inventory costs
  - In transport
  - At shipper



	Feature	Road	Rail	Inland Waterway
Users				
1	Transport costs per unit	-	+	+
2	Ability to achieve the transport of large volumes	-	+	+
3	Transport speed	+	0	-
4	Network connectivity	+	0	-
5	Predictability of transport process	0	0	+
6	Transport frequency	0	0	0
7	Transport safety	-	+	+
8	Transport security	-	0	+
9	Convenience and flexibility	+	-	-
10	Resistance to extreme weather conditions	-	0	-
11	Limitation of infrastructure capacity, congestion	-	0	+
Governments				
А	Energy-use per ton-km	-	0	+
В	Emission of harmful substances	-	+	0
С	Emission of greenhouse gas	-	+	+
D	Noise, negative effects on ground and water	-	-	+

Table 2.1: Qualitative overview of modal characteristics, taken from (T.E. Platz, 2009)

Legend: + relatively good performance, 0 medium performance, - weak performance.

*Q: with all these "-"scores, how come road is so popular?* 

## Mode choice modelling approaches

Inventory (cost based, all-or-nothing) models

□ Behavioral models: Minimize out-of-pocket costs (K) → utility maximization U = -K  $V = K_m + \alpha T_m$ 

 $\succ U_{\rm m} = K_{\rm m} + \underline{\alpha} T_{\rm m} + \underline{\epsilon}$ 

Probabilistic approach discrete choice

$$U_{m} = K_{m} + \alpha T_{m} + \underline{\varepsilon}$$

Deterministic choice & random preferences

 $U_m = K_m + \underline{\alpha} T_m$ 

#### Disaggregate vs. aggregate models



# Operational approaches depend on data used

#### Aggregate Data

- Land use data
- Trade statistics
- Transport statistics
- Time and costs

#### Disaggregate data

- Company surveys
- Shipment records
- Goods attributes
- Time and cost data

#### Combine

- Split aggregate flow data using firm size onto firm level
- Or
- <u>Make aggregate</u>
  <u>distributions of goods'</u>
  <u>attributes</u>

#### Choice model

- Mode
- Shipment size
- Inventories
- Routing

#### Transport costs



Copyright © 1998-2010, Dr. Jean-Paul Rodrigue, Dept. of Global Studies & Geography, Hofstra University. For personal or classroom use ONLY. This material (including graphics) is not public domain and cannot be published, in whole or in part, in ANY form (printed or electronic) and on any media without consent. This includes conference presentations. Permission MUST be requested prior to use.

#### Typical VOT switching values between modes


#### Determination of market shares



# Ways to measure the value of time

#### Accounts based

- Factor costs or market prices
- Behavioral analysis (experimental)
  - Aggregate vs. Disaggregate
  - Revealed and Stated Preferences
  - Between mode or Within mode choice experiments
  - Discrete choice modelling in trade-off situations

various alternative choice models

other choice situations than mode choice possible

- Disaggregate measurements: sampling and aggregation
- Aggregate approach: based on statistics

#### Route choice models



## Supernetworks

#### □ History

- Sheffi (1985) wanted to study network of networks
- Later Nagurney defined supernetworks as follows
  - "the super networks may be thought of as networks that are above and beyond existing networks, which consist of nodes, links, and flows, with nodes corresponding to locations in space, links to connections in the form of roads, cables, etc., and flows to vehicles, data, etc."



Supernetworks have at least one of the features

- Network of networks
- Multi-tiered
- Multi-level
- Multi-mode network flows
- Congestion
- Alternative behavior of users of the network
- Multi-criteria

#### Supernetworks Illustration



Communications between nodes in the two networks

## Supernetwork analogies

- Supernetwork concept has a wide range of applications and only a small part of those applications has been explored thus far.
- Some specific applications of supernetworks are: supernetworks consisting of
  - social networks interacting with supply chain networks,
  - financial networks, and
  - knowledge supernetworks

## Supernetwork equillibrium

- This framework captures the different interacting networks in one model.
- It allows one to compute optimal solutions under different scenarios and to test how the equilibrium will change when certain cost and benefit functions are changed.

# Supernetwork interdependencies

- Supernetworks can also be explained as systems of systems. It allows one to compute optimal solutions under different scenarios and to test how the equilibrium will change when certain cost and benefit functions are changed.
  - Operational independence
  - Managerial independence
  - Geographic distribution
  - Heterogeneity
  - Evolutionary and emergent behaviors

## Freight and Supernetworks



# Methods for Supernetworks

- Network theory;
- Optimization theory;
- Game theory;
- Variational inequality theory;
- Projected dynamical systems theory;
- Network visualization tools

## Hypernetworks

□ In a hyperedge can contain more than two nodes.

Thus, it is useful to represent the collaboration network as a hypernetwork.
Liu et al. (2014)



## Route choice for freight

 Most freight models apply similar route choice techniques as in passenger transport (e.g. Dijkstra algorithm)

- Specific concerns for freight:
  - Road: round trips (TSP); restrictions: weight & size regulations
  - Rail: train paths; restrictions: gauge width; voltage; priorities
  - Waterways: waterways sizes & ship classes
  - Sea: shipping line & feeder services; restrictions: port depth
  - Air: hub & spoke networks; flight level 0 (trucking)

#### Dynamics in efficiency



#### A note on the degree of loading

Survey A10-20/RN10 (F): volume and weight of equal importance (Combes, Univ Paris-Est, 2010)



□ LTL / empty ■ FTL (m3) □ FTL (m3 + ton) □ FTL (ton)

#### Simple route vs. round trips



NCFRP 25. Holguin Veras et al, 2010

#### Transport reorganization: routing



#### Assignment approaches

- Equillibrium approaches as in passenger transportation
- Preloading
- Multiclass assignment